Nicolas Philippe

Associate Consultant · Executive Search & AI

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LANGUAGES

French	English	Spanish
100%	100%	65%
Native	Bilingual	Professional

SKILLS

- Business Dev 92%
- AI & Automation 88%
- Communication 90%
- Leadership 82%
- Data Analysis 75%
- Project Mgmt 78%

CERTIFICATES

Sports Marketing - Real Madrid Grad. School

Motorsport UK Racing License

Advanced Open Water Diver

ORGANISATIONS

UCL Karting Racing Team
2024-2025

Exeter University Karting Team
2021-2024

Racing Club de France - Swimming
2015-2019

Golf de St Cloud (Hdcp 5.5)
2008-Present

INTERESTS

· Motorsport & F1
· AI & Tech
· Finance & Trading
· Startups
· Travel
· Golf
· Scuba Diving

EDUCATION

MSc Management
2024 - 2025

University College London (UCL) · London, UK

BSc Business Management with Proficiency in Spanish
2020 - 2024

University of Exeter · Exeter, UK

EXPERIENCE

Associate Consultant
Nov 2025 - Present

Adamson & Partners

- M&A advisory and external growth consulting for law firms on leadership and governance in the IP sector
- Leading business development across the French market, engaging law firms, PE-backed platforms and senior candidates
- Driving AI adoption, but not just adopting tools. Building them. Creating custom AI solutions to enhance candidate mapping, research workflows and operational efficiency
- Executive mapping across target markets, building long lists and short lists for live mandates

Co-Founder & COO
Sept 2024 - Sept 2025

3rdFloor - Finance with AI Agents

Co-founded 3rd Floor, an AI solutions startup focused on automating financial workflows, notably improving efficiency in due diligence and data analysis processes.

- Defined operational strategy and built relationships with major financial stakeholders and early clients
- Led market research and commercial strategy development
- Implemented AI agents to automate internal operations and accelerate core workflows

Global Banking & Markets Virtual Experience
Jul 2022 - Sept 2022

HSBC

- Identifying M&A targets for international expansion and developing investment recommendations
- Researching and developing trading opportunities across global markets

Business Development Virtual Experience
May 2022 - Jun 2022

Red Bull

- Market research and identification of new clients
- Client data analysis and proposing solutions to commercial objections

CORE COMPETENCIES

Business Development | AI & Automation | M&A Advisory | Strategy | Leadership | Research | Communication | Project Management | Creative Thinking | Team Player | Problem Solving | Adaptability